

QUEEN'S ROAD CAPITAL LIMITED (QRC-TSXV)

LEADING FINANCIER TO THE GLOBAL RESOURCE SECTOR



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### **ABOUT QRC**

- QUEEN'S ROAD CAPITAL LTD TO BECOME A LEADING SOURCE OF INVESTMENT CAPITAL TO RESOURCE COMPANIES & PROJECTS THROUGHOUT THE WORLD
  - QRC's investment focus will be resource companies/projects in safe jurisdictions in advanced development stage or in production using structures which, where possible, limit downside while leaving unlimited upside such as convertible debentures
- THE GLOBAL RESOURCE SECTOR HAS SUFFERED SIGNIFICANTLY OVER THE PAST DECADE AS TRADITIONAL FINANCING POOLS HAVE DRIED UP
  - Many high-quality resource projects are not being advanced due to lack of investment in the sector
  - Many producing assets are behind on life-extending investment projects due to lack of financing available in the sector
- QRC'S EXECUTIVE MANAGEMENT TEAM HAS OVER 60 YEARS OF DEALMAKING & FINANCING IN THE GLOBAL RESOURCE SECTOR



## LANDSCAPE FOR METALS & MINING ISSUERS

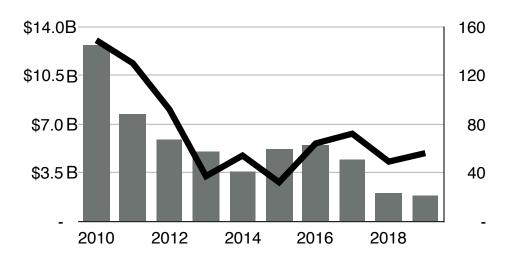
#### **Deflated Market Values**

# S&P TSX Global Mining Index Performance (2011-19)



### **Equity Financing Opportunities Dried Up**

# Equity Raised by TSX/TSXV Metals & Mining Issuers (C\$ billions/ # of Transactions)





### WHY FOCUS ON CONVERTIBLE SECURITIES



- CONVERTIBLE SECURITIES WILL PAY A QUARTERLY/SEMI-ANNUAL INTEREST COUPON TO QRC WHICH WILL, IN PART, BE RETURNED TO SHAREHOLDERS THROUGH A QUARTERLY/SEMI-ANNUAL DIVIDEND
- ANTICIPATED DIVIDEND YIELD ON INVESTMENT BASE: 4-5%



- QRC WILL STRIVE TO MAXIMIZE ITS SECURITY OVER THE ASSETS OF ITS INVESTEE COMPANIES THROUGH ITS CONVERTIBLE SECURITIES, PROVIDING AN ADDITIONAL LAYER OF PROTECTION
- THE DIVIDEND YIELD OF QRC PROVIDES DOWNSIDE PROTECTION ON THE SHARE PRICE
- THE TARGETS FOR INVESTMENT ARE "SELF-SELECTING" IN THAT THEY
  NEED TO BE OF SUFFICIENT QUALITY TO SERVICE THE INTEREST
  COUPON WHICH ELIMINATES MARGINAL CANDIDATES FROM
  CONSIDERATION

### WHY FOCUS ON CONVERTIBLE SECURITIES



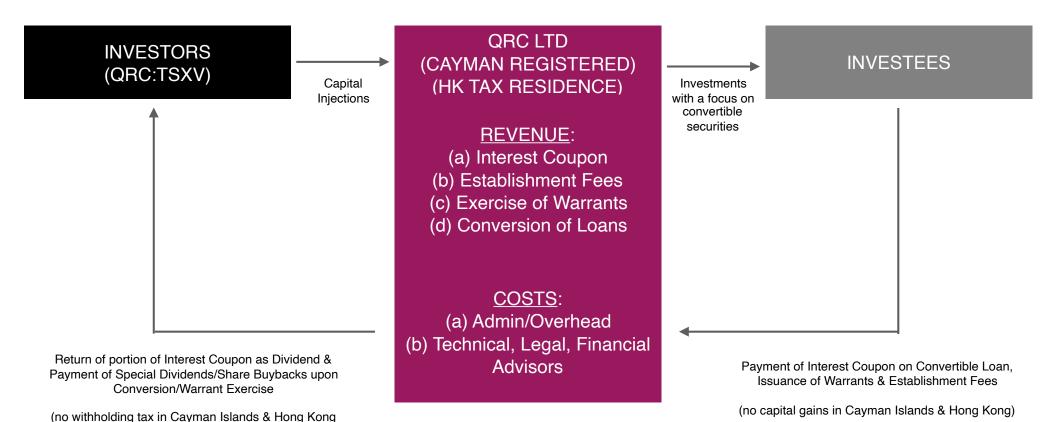
• THE CONVERSION ELEMENT OF THE SECURITIES ENSURE THAT THERE IS NO LIMIT TO THE UPSIDE RETURN TO QRC – IF AN INVESTEE'S SHARE PRICE GOES UP, WE SHARE IN 100% OF THE UPSIDE ABOVE THE CONVERSION PRICE; IF AN INVESTEE'S SHARE PRICES GOES DOWN, THE DEBT OWED TO QRC DOES NOT DIMINISH



- THE TERMS OF THE CONVERTIBLE SECURITIES WILL ALSO PROVIDE QRC WITH ADDITIONAL SPECIAL PROTECTIONS ON A CASE BY CASE BASIS, SUCH AS:
  - CHANGE OF CONTROL PROVISIONS
  - ESTABLISHMENT FEES
  - WARRANTS



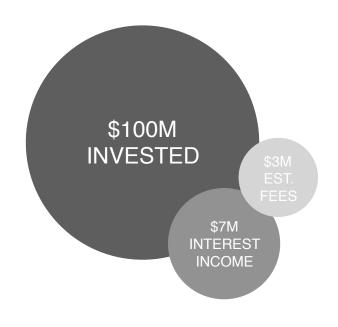
## QRC'S BUSINESS MODEL



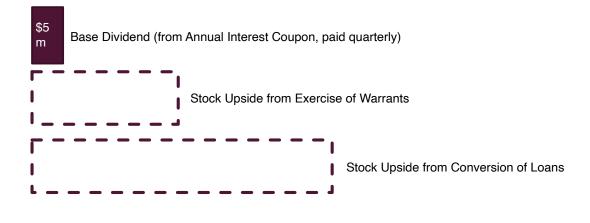
on dividend payments to foreigners)



## QRC FINANCIAL EXAMPLE



#### **RETURN TO INVESTORS**





### VALUATION PARAMETERS

QRC'S VALUATION WILL BE BASED ON A NUMBER OF PARAMETERS WITH UNLIMITED UPSIDE AND PROTECTION ON THE DOWNSIDE FROM THE DIVIDEND YIELD AND POSITION IN THE CAPITAL STRUCTURE

INVESTMENT CAPITAL (with a focus on convertible securities)		Floor Price		
INVESTMENT CAPITAL (with a focus on convertible securities)	DIVIDEND YIELD			
INVESTMENT CAPITAL (with a focus on convertible securities)	DIVIDEND YIELD	MARKET VALUE OF WARRANTS		
INVESTMENT CAPITAL (with a focus on convertible securities)	DIVIDEND YIELD	MARKET VALUE OF WARRANTS	MARKET VALUE OF CONVERTS	
INVESTMENT CAPITAL (with a focus on convertible securities)	DIVIDEND YIELD	MARKET VALUE OF WARRANTS	MARKET VALUE OF CONVERTS	UNLIMITED UPSIDE

### LEADERSHIP TEAM

### WARREN GILMAN CHAIRMAN & CEO

- Mining engineer
- 26 years at CIBC running mining investment banking in Canada, Australia and Hong Kong
- 10 years as Chairman & CEO of CEF Holdings, investing in the global mining sector jointly with Li Kashing, one of Asia's richest men

# ALEX GRANGER PRESIDENT

- 10 years investment banking at CIBC and Credit Suisse
- 9 years as CEO of publicly listed junior mining companies

### TBD CFO

• [Will be appointed by May 2020]



## WARREN GILMAN CEF TRACK RECORD

- WARREN GILMAN, A MINING ENGINEER, LEFT CIBC IN 2011 AFTER 26 YEARS
   WITH THE TITLE OF VICE CHAIRMAN AND HEAD OF ASIA PACIFIC RESPONSIBLE
   FOR ALL OF CIBC'S BUSINESS ACTIVITIES IN ASIA
  - JOINED CEF IN 2011 & LED IT FOR THE NEXT 8 YEARS
  - CEF IS OWNED 50% BY CIBC & 50% BY CK HUTCHISON HOLDINGS (MR. LI KA-SHING'S FLAGSHIP)
  - FROM 2012 UNTIL THE CLOSURE OF CEF IN 2019, THE CEF INVESTMENT COMMITTEE APPROVED US\$555 MILLION OF INVESTMENTS IN 12 SEPARATE TRANSACTIONS
    - 5 OF THOSE WERE CO-INVESTMENTS DIRECTLY WITH MR. LI KA-SHING AND/OR HIS GROUP
  - COMMODITIES INVOLVED INCLUDED: GOLD, COPPER, PGM'S, URANIUM AND NIOBIUM
  - STRUCTURES INCLUDED: DEBT + WARRANTS, CONVERTIBLE DEBENTURES, EQUITY AND PRECIOUS METAL STREAMS
  - IRR'S RANGED FROM 15% TO 48% WITH ALL INVESTMENTS YIELDING POSITIVE RETURNS
  - CEF CONTINUES TO HOLD THE LARGEST OF THOSE INVESTMENTS:
    - NEXGEN (URANIUM, LARGEST SHAREHOLDER OF TSX LISTED MINE DEVELOPER) US\$170M
       NIOBEC (NIOBIUM, HELD JOINTLY WITH TEMASEK) US\$225M

### **BOARD OF DIRECTORS\***

### WARREN GILMAN EXECUTIVE DIRECTOR

- Mining engineer
- 26 years at CIBC running mining investment banking in Canada, Australia and Hong Kong
- 10 years as Chairman & CEO of CEF
   Holdings, investing in the global mining sector jointly with Li Ka-shing, one of Asia's richest men

# ALEX GRANGER EXECUTIVE DIRECTOR

- 10 years investment banking at CIBC and Credit Suisse
- 9 years as CEO of publicly listed junior mining companies

# JOHN ANDERSON INDEPENDENT DIRECTOR

- Practicing Lawyer at Stikeman Elliott since 1991 with a focus on public M&A
- Primary expertise in the mining, forestry and technology sectors

# MICHAEL COWIN INDEPENDENT DIRECTOR

- Principal, Corom

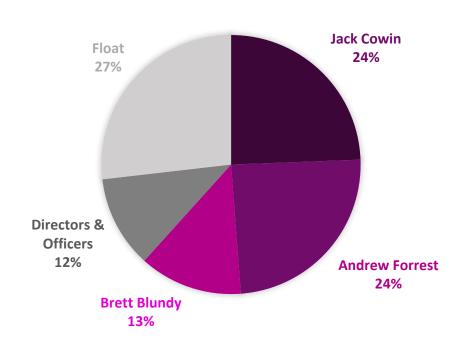
   Funds Management entity managing
   family office
   investments for the
   Cowin Family
- 13 years as a fund manager in Australia with a focus on small caps and mining issuers



<sup>\*</sup> Squadron Resources have the right to appoint a director before 31-12-20 as long as they maintain a 10% stake.

### SHAREHOLDING STRUCTURE

QRC IS A TIGHTLY HELD COMPANY WITH ~75% OF THE SHARES IN THE HANDS OF THREE STRATEGIC INVESTORS AND DIRECTORS & OFFICERS; THE FLOAT IS ALSO HELD BY LONG-TERM AUSTRALIAN & CANADIAN RETAIL INVESTORS



- AS PART OF THE TRANSACTION THAT CREATED THE COMPANY, QRC RAISED \$31 MILLION FROM THE INVESTOR GROUP\* AT \$0.30/SHARE
- THE INVESTOR GROUP HAS COMMITTED TO INVEST ANOTHER \$42.7 MILLION IN AN UPCOMING PRIVATE PLACEMENT AT \$0.40/SHARE
  - THE \$0.40/SHARE PRIVATE PLACEMENT WILL ALSO INVOLVE CURRENT INVESTORS AS WELL AS SELECTED HIGH NET WORTH INVESTORS IN AUSTRALASIA AND CANADA
- SUBSEQUENT TO THE \$0.40/SHARE PRIVATE
   PLACEMENT, QRC WILL HAVE IN EXCESS OF \$75 MILLION
   IN CASH FOR FUTURE INVESTMENTS

ROAD CAPITAL

<sup>\*</sup> Please refer to Press Release dated 3 February 2020.

### ABOUT JACK COWIN

- COROM PTY LTD. IS AN INVESTMENT VEHICLE OWNED AND CONTROLLED BY MR. JACK COWIN, A CANADIAN-AUSTRALIAN BUSINESSMAN AND PHILANTHROPIST
  - MR. COWIN IS ONE OF AUSTRALIA'S MOST SUCCESSFUL AND HIGHLY REGARDED ENTREPRENEURS
  - STARTING WITH A SINGLE KFC FRANCHISE IN 1969, HE BUILT COMPETITIVE FOODS AUSTRALIA PTY LTD. INTO ONE OF AUSTRALIA'S LARGEST RESTAURANT FRANCHISORS, INCLUDING THE EPONYMOUS HUNGRY JACK'S FRANCHISE
  - HE IS CHAIRMAN OF ASX-LISTED DOMINO'S PIZZA ENTERPRISES LTD. WHICH HAS A MARKET CAPITALIZATION OF A\$4 BILLION AND IS 27% OWNED BY THE COWIN FAMILY
  - HE IS FAMOUS IN AUSTRALIA AS A SUCCESSFUL INVESTOR ACROSS A VARIETY OF INDUSTRIES INCLUDING MEDIA (TEN NETWORK), CATTLE RANCHING (STANBROKE PASTORAL), TOURISM (BRIDGECLIMB SYDNEY) AND WINE (TORBRECK VINTNERS)
  - MR. COWIN RECENTLY RETIRED AS CHANCELLOR OF WESTERN UNIVERSITY IN LONDON, ONTARIO, HIS ALMA MATER



### ABOUT ANDREW FORREST

- SUQADRON RESOURCES PTY LTD. IS AN INVESTMENT VEHICLE OWNED AND CONTROLLED BY MR. ANDREW FORREST, AN AUSTRALIAN BUSINESSMAN AND PHILANTHROPIST
  - MR. FORREST IS AUSTRALIA'S MOST ACTIVE PHILANTHROPIST AND ONE OF THE MOST EFFECTIVE LEADERS OF HIS GENERATION
  - HE IS THE FOUNDER AND CHAIRMAN OF FORTESCUE METALS GROUP (FMG.AX), ONE OF THE WORLD'S LARGEST IRON PRODUCERS WITH A MARKET CAPITALIZATION OF OVER US\$20 BILLION.
     MR FORREST LED THE COMPANY FROM ITS INCEPTION TO ITS CURRENT TOP 20 STATUS IN THE AUSTRALIAN ECONOMY AND A LEADER IN GLOBAL IRON ORE
  - IN 2001, HE CO-FOUNDED THE MINDEROO FOUNDATION WITH HIS WIFE NICOLE FORREST WHICH HAS SUPPORTED OVER 280 INITIATIVES ACROSS AUSTRALIA AND INTERNATIONALLY IN PURSUIT OF A RANGE OF CAUSES
  - IN MAY 2007, MR FORREST ANNOUNCED ONE OF AUSTRALIA'S LARGEST PRIVATE PHILANTHROPIC DONATIONS OF A\$400 MILLION



## CAPITAL STRUCTURE

**CURRENT BASIC SHARES OUTSTANDING:** 

OPTIONS OUTSTANDING
MAY 2020 EXPIRY (\$0.13)
JANUARY 2025 EXPIRY (\$0.30)

PRO FORMA DILUTED SHARES OUTSTANDING:

MAJOR SHAREHOLDERS

COROM PTY LTD (JACK COWIN)

SQUADRON RESOURCES PTY LTD (ANDREW FORREST)

BBRC INTERNATIONAL PTE LTD (BRETT BLUNDY)

DIRECTORS & OFFICERS

**CASH ON HAND** 

143,636,898

1,000,000 11,000,000

155,636,898

24.4% 24.4%

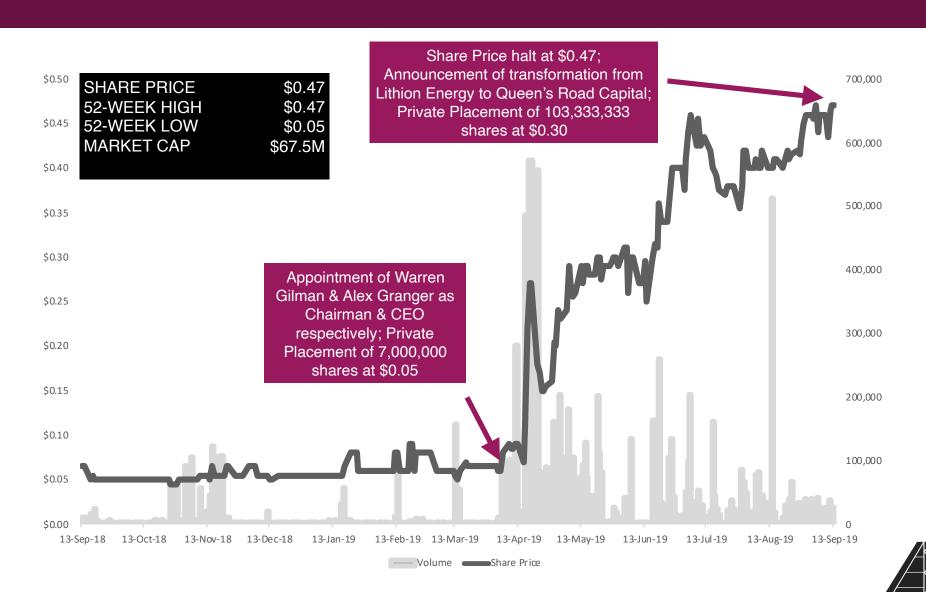
12.9%

11.5%

> \$32,000,000



## SHARE PRICE PERFORMANCE



QUEEN'S



QUEEN'S ROAD CAPITAL LIMITED

